

# SEALED BID

# CITY OF MOBILE

# BID SHEET

**Do Not Return Via Email or Fax**

Mailing Address:  
 P. O. Box 1948  
 Mobile, Alabama 36633  
 (251) 208-7434

**Purchasing Department  
 and Package Delivery:  
 Bid Delivery Address:**

**Government Plaza  
 4th Floor, Room S-408  
 205 Government St.  
 Mobile, Alabama 36644**

Postal Service Does Not Deliver to This Street Address

**This is Not an Order**

**READ TERMS AND CONDITIONS  
 ON REVERSE SIDE OF THIS PAGE  
 BEFORE BIDDING**

Typed by: lw

Buyer: 002

**Please quote the lowest price at which you will furnish the articles listed below**

DATE	BID NO.	DEPARTMENT	Commodities to be delivered F.O.B. Mobile to:
4/24/2026	6045	Mobile Police Department	To Be Specified

**This bid must be received and stamped by the Purchasing office not later than:**

4 p.m. Thursday, May 21, 2026

QUANTITY	ARTICLES	UNIT	UNIT PRICE		EXTENSION	
			Dollars	Cents	Dollars	Cents
	<p><b>BLOOD PRESSURE MONITORING KIOSK RENTAL &amp; SUPPORT SERVICES</b></p> <p>SECTION 1 — INTRODUCTION</p> <p>1.1 Purpose</p> <p>The City of Mobile is seeking bids for the leasing of three commercial-grade automated blood--pressure- kiosks, with a preferred lease term of three years and maximum term of seven years. Services would include all installation, maintenance, calibration, warranty, and technical support services required to ensure continuous and reliable operation.</p> <p>The kiosks will be located in City of Mobile Police precincts for the use of Mobile Police Department officers and employees. The kiosk must be designed for high-volume, unattended use.</p> <p>1.2 Contract Term</p> <p>The City's prefers a three-year initial term, with optional renewal years. Bidders may propose alternative lease periods and renewal or equipment replacement options.</p> <p>SECTION 2 — EQUIPMENT SPECIFICATIONS</p> <p>The vendor shall provide a complete blood pressure monitoring kiosk solution meeting the following requirements. These requirements are based on a PharmaSmart PS-2000C kiosk, but alternative designs with similar or better performance features are acceptable.</p> <p>2.1 Hardware &amp; Design</p> <p>a. Seated and wheelchair-accessible small footprint patient station (approx. 24" W x 32" D) with stable, weighted, or bolted installation</p> <p>b. Touchscreen LCD monitor with intuitive graphical interface and simple operation.</p> <p>c. Universal blood-pressure cuff accommodating 97% of adult arm sizes.</p>					
			<b>TOTAL</b>			

**RETURN ONE SIGNED COPY OF THIS BID  
 IN ENCLOSED ENVELOPE**

State delivery time within \_\_\_\_\_ days of receipt of P.O.

Phone Number \_\_\_\_\_

Firm Name \_\_\_\_\_

Email Address \_\_\_\_\_

Signature \_\_\_\_\_

Type or Print Name \_\_\_\_\_

1. All quotations must be signed with the firm name and by an authorized officer or employee.
2. Verify your bid before submission as it cannot be changed or corrected after being opened. In case of error in extension of prices, the unit price will govern.
3. If you do not bid, return this sheet and state reason. Otherwise, your name may be removed from our mailing list.
4. The right is reserved to reject any, or all quotations, or any portions thereof, and to waive technicalities if deemed to be in the interest of the City of Mobile.
5. This bid shall not be reassignable except by written approval of the Purchasing Agent of the City of Mobile.
6. State brand and model number of each item. All items bid must be new and latest model unless otherwise specified.
7. If bid results are desired, enclose a self-addressed and stamped envelope with your bid. (All or None bids only)
8. Do not include Federal Excise Tax as an exemption certificate will be issued in lieu of same. The City is exempt from the State of Alabama and City sales taxes.
9. PRICES ARE TO BE FIRM AND F.O.B. DESTINATION UNLESS OTHERWISE REQUESTED.
10. BID WILL BE AWARDED ON ALL OR NONE BASIS UNLESS OTHERWISE STATED.
11. Bids received after specified time will be returned un-opened.
12. Failure to observe stated instructions and conditions will constitute grounds for rejection of your bid.
13. Furnish literature, specifications, drawings, photographs, etc., as applicable with the items bid.
14. Vendor may be required to obtain City of Mobile Business License as applicable to City of Mobile Municipal Code Section 34-50. For Business License inquiry, contact the Revenue Department at (251) 208-7462 or [cityofmobile.org/business-license-overview/](http://cityofmobile.org/business-license-overview/)
15. IF a bid bond is required in the published specifications, see below:  
Each bid shall be accompanied by a **Cashier's Check, Certified Check, Bank Draft or Bid Bond** for the sum of five (5) Percent of the amount bid, made payable to the City of Mobile and certified by a reputable banking institution. All checks shall be returned promptly, except the check of the successful bidder, which shall be returned after fulfilling the bid.
16. Contracts in excess of \$50,000 require that the successful bidder make every possible effort to have at least fifteen (15) percent of the total value of the contract performed by socially and economically disadvantaged individuals.
17. All bids/bid envelopes must have the bid number noted on the front. Bids that arrive unmarked and are opened in error shall be returned to vendor as an unacceptable bid.
18. If successful vendor's principal place of business is out-of-state, vendor may be required to have a Certificate of Authority to do business in the State of Alabama from the Alabama Secretary of State prior to issuance of a Purchase Order. Vendors are solely responsible for consulting with the Secretary of State to determine whether a Certificate is required. See [www.sos.alabama.gov/BusinessServices/ForeignCorps.aspx](http://www.sos.alabama.gov/BusinessServices/ForeignCorps.aspx). Please note that the time between application for and issuance of a Certificate of Authority may be several weeks.
19. Vendors do not need a City of Mobile Business License or Certificate of Authority from the Alabama Secretary of State to submit a bid, but may need to obtain the Business License and Certificate of Authority if applicable, prior to issuance of a Purchase Order.
20. Bids and addendums are posted at [www.cityofmobile.org/services/business/bids/](http://www.cityofmobile.org/services/business/bids/). It is the responsibility of the vendor to check the City's bid page for updates and addendums.
21. Vendors must be able to provide the following upon request. Federal W-9 form, proof of registration in the E-Verify program, and Certificate of Authority to do business in Alabama/Registration with the Alabama Secretary of State within 24 hours of request.
22. City of Mobile applies local vendor preference to all purchases: Code of Alabama, 1975, Sections 41-16-50(a) and 41-16-50(d), except federally funded grants.
23. Equal Employment Opportunity. Except as otherwise provided under 41 CFR part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."
24. Davis-Bacon Act, as amended (40 U.S.C. 3141-3148) will apply when required by Federal program regulations.

**BID CONTINUATION SHEET**

QUANTITY	ARTICLES	UNIT	UNIT PRICE		EXTENSION	
			Dollars	Cents	Dollars	Cents
	Page 2 of 7					
	<ul style="list-style-type: none"> <li>d. Built-in printer</li> <li>e. Optical scanner for QR codes and program enrollment</li> <li>f. Robust remote support and software update capabilities</li> <li>g. Disinfectant-resistant surfaces</li> <li>h. UL or equivalent safety certification</li> <li>i. ADA-compliant design</li> <li>j. Commercial-grade construction suitable for 24/7 public use</li> </ul>					
	<p>2.2 Core Measurements</p> <ul style="list-style-type: none"> <li>a. Blood Pressure measurements clinically validated for accuracy with FDA Class II Medical Device certification, listed on the National Validated Device Listing™, or similar appliance certification</li> <li>b. Pulse</li> <li>c. Weight</li> <li>d. Body Mass Index calculator</li> <li>e. Optional health risk assessment surveys, ASCVD risk calculation, and additional screening tools for diabetes, cardiovascular disease, nutrition, lifestyle factors, and SDOH</li> </ul>					
	<p>2.3 Digital &amp; Connectivity Features</p> <ul style="list-style-type: none"> <li>a. Available personal health tracking for users, to include ability to view history, track trends, and forward results to providers</li> <li>b. Supports educational campaigns, provider referrals, appointment scheduling, wellness awareness programs, and other customizable calls to action using QR codes or printed tickets</li> <li>c. Secure Ethernet or Wi-Fi</li> <li>d. Encrypted data transmission</li> <li>e. Cloud-based reporting dashboard (if included)</li> <li>f. Compliance with City security requirements for cloud-hosted services, to include security management system certification, and evidence of FedRAMP. StateRAMP, or other system and operational controls compliance report.</li> </ul>					
	<p>2.4 Data &amp; Reporting</p> <ul style="list-style-type: none"> <li>a. Comprehensive reporting portal showing usage analytics, survey completion, demographic data, impressions, and drill-down performance across all deployed kiosks with HIPAA-compliant data pathways and secure transmission</li> <li>b. User Interface:                             <ul style="list-style-type: none"> <li>Color touchscreen</li> <li>Multilingual interface (English required; Spanish preferred)</li> <li>Clear step-by-step instructions</li> </ul> </li> </ul>					
			<b>TOTAL</b>			

**RETURN ONE SIGNED COPY OF THIS QUOTATION  
IN ENCLOSED ENVELOPE**

**READ ABOVE INSTRUCTIONS BEFORE QUOTING**

Firm Name \_\_\_\_\_

By \_\_\_\_\_

## BID CONTINUATION SHEET

Page \_\_\_\_\_ of \_\_\_\_\_

QUANTITY	ARTICLES	UNIT	UNIT PRICE		EXTENSION	
			Dollars	Cents	Dollars	Cents
	Page 3 of 7					
	<p><b>SECTION 3 — INSTALLATION AND TRAINING</b>                      The vendor shall provide delivery, assembly, installation, site readiness assessment, staff training, and all documentation including user manuals and maintenance guides.</p> <p><b>SECTION 4 — MAINTENANCE AND SUPPORT</b></p> <p><b>4.1 Preventive Maintenance</b></p> <ul style="list-style-type: none"> <li>a. Minimum twice-annual preventive maintenance</li> <li>b. Calibration of BP measurement system</li> <li>c. Software and security updates</li> <li>d. Inspection and replacement of worn components</li> </ul> <p><b>4.2 Corrective Maintenance</b></p> <ul style="list-style-type: none"> <li>a. Unlimited repair services</li> <li>b. Remote support response within 1 business day</li> <li>c. On-site service within 3 business days</li> <li>d. Replacement parts included.</li> <li>e. Loaner equipment provided if downtime is expected to exceed two weeks</li> </ul> <p><b>4.3 Remote Monitoring (Preferred)</b></p> <ul style="list-style-type: none"> <li>a. Automated alerts for errors or downtime</li> <li>b. Remote diagnostics</li> <li>c. Usage analytics</li> </ul> <p><b>4.4 Consumables</b></p> <p>Vendor must supply all consumables required for operation, including cuffs and proprietary cleaning materials if applicable.</p> <p><b>SECTION 5 —PAYMENT TERMS</b>                      Three to seven-year lease agreement, with fixed monthly or annual payments. No early payoff penalties. Payment subject to annual appropriations.</p> <p><b>SECTION 6 — PERFORMANCE REQUIREMENTS</b></p> <p>6.1 Minimum 95% uptime per month</p> <p>6.2 Measurement accuracy must remain within clinical standards</p> <p>6.3 Quarterly performance and maintenance reporting</p>					
			<b>TOTAL</b>			

**RETURN ONE SIGNED COPY OF THIS QUOTATION  
IN ENCLOSED ENVELOPE**

**READ ABOVE INSTRUCTIONS BEFORE QUOTING**

Firm Name \_\_\_\_\_

By \_\_\_\_\_

**BID CONTINUATION SHEET**

QUANTITY	ARTICLES	UNIT	UNIT PRICE		EXTENSION	
			Dollars	Cents	Dollars	Cents
	Page 4 of 7					
	<p><b>SECTION 7 — COMPLIANCE REQUIREMENTS</b></p> <p>The kiosk and vendor must comply with ADA, HIPAA (if applicable), FCC, UL, and ISO/AAMI accuracy standards, or equivalent. System, software, transmission, and storage must comply with City security requirements for cloud-hosted services, to include security management system certification, and evidence of FedRAMP. StateRAMP, or other system and operational controls compliance report.</p> <p><b>SECTION 8 – BIDDER QUALIFICATION REQUIREMENTS</b></p> <p>Selected vendor must have demonstrated experience providing and supporting similar equipment as required by this RFB.</p> <p><b>SECTION 9 — SUBMISSION REQUIREMENTS</b></p> <p>Submit the following in your bid package:</p> <p>9.1 Complete package provided in sealed envelope received by the City by the time and date indicated</p> <p>9.2 Signed bid document (signature required on first page)</p> <p>9.3 Proposed pricing and contract terms. Note that the City will require compliance with some City specific terms, to include insurance and indemnification with waiver of subrogation (see additionally Section 11.3)</p> <p>9.4 Proposed equipment specifications--bidders may propose alternate equipment, term, and product support solutions (with pricing)</p> <p>9.5 References regarding similar customers and proposed solution</p> <p>9.6 Key points of contact</p> <p><b>SECTION 10 — EVALUATION CRITERIA</b></p> <p>10.1 The best value overall bid proposal responsive to City requirements by a responsible bidder will be awarded this bid.</p> <p>10.2 City will determine number of kiosks to be ordered based on pricing and funds availability.</p> <p>10.3. City retains the right to accept or reject any or all bids, to evaluate proposals for compliance with City requirements, and to include follow-up inquiries with any bidder.</p>					
			<b>TOTAL</b>			

**RETURN ONE SIGNED COPY OF THIS QUOTATION  
IN ENCLOSED ENVELOPE**

**READ ABOVE INSTRUCTIONS BEFORE QUOTING**

Firm Name \_\_\_\_\_

By \_\_\_\_\_

## BID CONTINUATION SHEET

QUANTITY	ARTICLES	Bid on this form ONLY. Make no changes on this form. Additional information to be submitted on separate sheet and attached hereto.	UNIT	UNIT PRICE		EXTENSION	
				Dollars	Cents	Dollars	Cents
		Page 5 of 7					
		<p>SECTION 11 — ADDITIONAL BID CONSIDERATIONS</p> <p>11.1 All vendors will be required to provide verification of enrollment in the E-Verify program. Additional information may be found at <a href="http://immigration.alabama.gov/">http://immigration.alabama.gov/</a></p> <p>11.2a If the successful vendor's principal place of business is out-of-state, vendor may be required to have a Certificate of Authority to do business in the State of Alabama from the Secretary of State prior to issuance of a Purchase Order.</p> <p>11.2b Vendors are solely responsible for consulting with the Secretary of State to determine whether a Certificate is required. See: <a href="http://www.sos.alabama.gov/BusinessServices/ForeignCorps.aspx">www.sos.alabama.gov/BusinessServices/ForeignCorps.aspx</a>. Please note that the time between application for the issuance of a Certificate of Authority may be several weeks.</p> <p>11.2c Vendors do not need a City of Mobile Business License or Certificate of Authority from the Alabama Secretary of State, nor the E-Verify for certification to submit a bid, but will need to obtain the Business License and Certificate of Authority verification and/or provide the E-Verify Certification, if applicable, prior to issuance of a Purchase Order.</p> <p>11.3 Insurance Requirements: The successful bidder will be required to acquire and maintain in full force and effect liability and comprehensive insurance, a primary and non-contributing basis, endorsed to name the City of Mobile as an additional insured, issued by an agent licensed and qualified to do business in the State of Alabama. The following coverages will be required:</p> <p style="margin-left: 20px;">a. Blood Pressure measurements clinically validated for accuracy with FDA Class II Medical Device certification, listed on the National Validated Device Listing™, or similar appliance certification</p> <p style="margin-left: 20px;">b. COMMERCIAL GENERAL LIABILITY:                      \$1,000,000 each occurrence (combined single limit for bodily injury and property damage)                      \$1,000,000 Products/Completed Operations aggregate                      \$1,000,000 Bodily Injury per person/organization                      \$2,000,000 general aggregate per project</p> <p style="margin-left: 20px;">c. AUTOMOBILE LIABILITY: A minimum of \$1,000,000 combined single limit coverage per accident, including owned, hired and non-owned automobiles. (If Contractor does not own an automobile, but one is used in the execution of the contract, then only "hired and non-owned coverage" is required. If a vehicle is not used in the execution of the contract, then automobile coverage is not required.)</p>					
				<b>TOTAL</b>			

**RETURN ONE SIGNED COPY OF THIS QUOTATION  
IN ENCLOSED ENVELOPE**

**READ ABOVE INSTRUCTIONS BEFORE QUOTING**

Firm Name \_\_\_\_\_

By \_\_\_\_\_

**BID CONTINUATION SHEET**

QUANTITY	ARTICLES	UNIT	UNIT PRICE		EXTENSION	
			Dollars	Cents	Dollars	Cents
	Page 6 of 7					
	<p>d. PROFESSIONAL LIABILITY INSURANCE: A minimum, \$1,000,000.00 per event.</p> <p>e. COMMERCIAL UMBRELLA LIABILITY: Over and above the limits of liability required in the Employers Liability, General Liability, Automobile Liability, and Professional Error and Omissions (if required) policies. The Umbrella coverage form will be at least as broad as the underlying policies. The Umbrella limits shall be sufficient so that the sum of the underlying and Umbrella limits shall be at least \$2,000,000 per line of coverage.</p> <p>f. CERTIFICATES OF INSURANCE: Provide City of Mobile with valid certificates of insurance verifying said insurance requirements have been met. Attached to each certificate of insurance shall be a copy of the Additional Insured Endorsement that is part of the Bidder's/Contractor's Commercial General Liability Policy. Policies must be issued by companies with an A.M. Best rating of A-VII or better. All deductibles or Self- Insured Retentions for each policy shall not exceed \$10,000 unless otherwise indicated by City of Mobile.</p> <p>g. ADDITIONAL INSUREDS: These liability policies shall endorse City of Mobile as an Additional Insured. Coverage for City of Mobile and their officers, directors and employees as additional insureds shall be provided by a policy provision or by an endorsement providing coverage at least as broad as Insurance Service Office (ISO) Additional Insured endorsement from CG2010 1185 Form B, or CG2010 1001 in conjunction with CG2037 1001, or an equivalent form that provides Additional Insured status for Products and Completed Operations. Forms that are limited to "liability arising out of your ongoing operations" or that do not extend to Products and Completed Operations are not acceptable. Should a separate excess and/or umbrella liability policy be used to satisfy the above required limits, said policy will also be endorsed to include the contractor, owner et al. as an additional insured. Additionally, Contractor agrees to continue to procure and maintain liability insurance coverage meeting these requirements for the statutory limitation of claims (or statute of repose, if applicable) after the Project completion.</p> <p>The policies shall be endorsed to stipulate that the insurance afforded the additional insureds shall apply as primary insurance and that any other insurance or self-insurance maintained by City of Mobile shall be excess only and shall not be called upon to contribute with this insurance. A copy of each endorsement shall be attached to the Certificate of Insurance. The Certificate shall indicate the Certificate Holder as:</p> <p>City of Mobile P.O. Box 1827 Mobile, AL 36633</p>					
			<b>TOTAL</b>			

**RETURN ONE SIGNED COPY OF THIS QUOTATION  
IN ENCLOSED ENVELOPE**

**READ ABOVE INSTRUCTIONS BEFORE QUOTING**

Firm Name \_\_\_\_\_

By \_\_\_\_\_

## BID CONTINUATION SHEET

QUANTITY	ARTICLES	Bid on this form ONLY. Make no changes on this form. Additional information to be submitted on separate sheet and attached hereto.	UNIT	UNIT PRICE		EXTENSION	
				Dollars	Cents	Dollars	Cents
		Page 7 of 7					
		<p>h. CANCELLATION: Each policy shall be endorsed to provide that the insurance company agrees that the policy shall not be modified, canceled, changed, allowed to lapse, or expire for any reason without at least thirty (30) days written notice to City of Mobile. Not less than two (2) weeks prior to the expiration, cancellation, or termination of any such policy, the Bidder/Contractor shall supply City of Mobile with a new and replacement certificate of insurance and Additional Insured endorsement as proof of renewal of said original policy. Said new and replacement endorsements shall be similarly endorsed in favor of City of Mobile and City of Mobile's parties as set forth above.</p> <p>i. WAIVER OF SUBROGATION: Contractor shall waive its right to subrogation on each of the policies herein. If any of the policies do not permit the insured to enter into a pre-loss waiver, or voids coverage because of same, then this Waiver of Subrogation requirement shall not apply and Contractor shall obtain a Waiver of Transfer of Rights of Recovery Against Others, or its equivalent.</p> <p>11.4 CONE OF SILENCE. From the time of advertising, and until the final award by completion of a signed contract or purchase document issued by the City, there is a prohibition on communication by respondents (or anyone on their behalf) with the City staff and elected officials regarding this request for bids, proposals, or qualifications. This does not apply to communications directly with the Procurement Department staff during authorized question periods, or with designated City staff during pre-bid conferences, interviews, requests for clarification, and written contract negotiations. Breaking the established prohibition on communication, if proven, may result in a disqualification of your submittal.</p> <p>11.5 Questions regarding this bid can be directed to the Purchasing Department at <a href="mailto:purchasing@cityofmobile.gov">purchasing@cityofmobile.gov</a></p> <p><b>TO BE AWARDED ALL OR NONE.</b></p>					
				<b>TOTAL</b>			

**RETURN ONE SIGNED COPY OF THIS QUOTATION  
IN ENCLOSED ENVELOPE**

**READ ABOVE INSTRUCTIONS BEFORE QUOTING**

Firm Name \_\_\_\_\_

By \_\_\_\_\_



## PROCUREMENT DEPARTMENT

Potential bidders are responsible to check this site for any ADDENDUMS that are issued. It is the responsibility of the BIDDER to check for, download, and include with their BID RESPONSE any and all ADDENDUMS that are issued for a specific BID published by the City of Mobile. Failure to download and include ADDENDUMS in your BID RESPONSE may cause your bid to be rejected.

This is a sealed bid. Any responses faxed or emailed will be rejected.

This is a sealed bid. Any response must be submitted in a sealed envelope with the bid number and bid opening date on the outside of the envelope.

Any response that arrives improperly marked or with no bid number and opening date on the outside of the delivery or express package and opened in error will be rejected and not considered.

It is the responsibility of the bidder to ensure that their bid response is delivered to and received in the Purchasing Department before the date and time of the bid opening.

Please read the Terms and Conditions.

All bids are F.O.B. destination unless otherwise stated.

Please sign your bid.

Package/Bid Delivery Address (Request First Delivery):  
Purchasing Department  
205 Government St., RM S408  
Mobile, AL 36644