

**SCORING TABULATION  
CITY OF MOBILE RFP  
CHRISTMAS TREE LIGHTING DRONE SHOW SERVICES**

<b>Criteria</b>	<b>Description</b>	<b>Max Pts</b>	<b>Sky Elements Drone Show</b>	<b>Hireuavpro</b>	<b>Firefly Drone Shows</b>	<b>Glyphix Drone Shows</b>	<b>Grizzly Entertainment</b>	<b>Skylights Ads LLC / Patriot Drone Shows</b>	<b>Creative Skies Drone Light Shows LLC</b>	<b>Dronisos</b>
<b>Experience &amp; Qualifications</b>	Experience producing large-scale public drone shows, team qualifications, and ability to deliver a show of this size	20	17.8	19.8	19	15.6	14.6	15	16.4	19.6
<b>Creative Concept &amp; Show Design</b>	Creativity, holiday theme, customization for the City, proposed drone count, and overall show concept	25	21	21.6	22.8	17.8	19	18.6	24.6	20.4
<b>Safety, Compliance &amp; Technical Plan</b>	FAA compliance, insurance, safety protocols, contingency planning, weather considerations, and technical reliability	20	17.8	18.8	18.8	19.4	19.2	20	18.6	19.2
<b>Execution &amp; Operational Plan</b>	Site layout, staffing plan, load-in/load-out, schedule, and coordination with City staff	15	10.8	11.8	14.6	12.4	12.6	12	14	12.2
<b>Cost &amp; Value</b>	Overall cost, budget alignment, clarity of pricing, and value provided to the City	20	13.6	16.4	15.2	14.8	14.4	14.2	12.8	4.8
<b>Total</b>		<b>100</b>	<b>81</b>	<b>88.4</b>	<b>90.4</b>	<b>80</b>	<b>79.8</b>	<b>79.8</b>	<b>86.4</b>	<b>76.2</b>